

Navitas English Pre-Course Testing

We strongly recommend that clients thinking about taking the following Navitas English courses take a Pre-Course Test before enrolling and travelling to Australia:

- Academic English
- Business Fast Track & Foundation
- Cambridge Exam Courses: PET, FCE, CAE, CPE & Foundation
- IELTS Fast Track & Foundation
- TOEIC Fast Track

Pre-Course Tests are easy to use:

1. Navitas English sends you the Pre-Course Test, which you can store on your network
2. Tests are completed at a convenient time
3. Scan + email or fax the Test to Navitas English
4. Navitas English check the Test and send you:
 - the Test result
 - advice on whether the intended course is right for your client
 - an estimate of how long your client should study to reach his / her objectives

We aim to mark all Tests and respond to you within 24 hours.
Clients can take any Navitas English Pre-Course Test without obligation.

Why your clients should complete an Navitas English Pre-Course Test?

Many Navitas English courses require specific levels of English for students to study successfully. Acceptance to inappropriate courses is ultimately bad for:

- **the client**, who feels unhappy studying in a class that is much too difficult, or fails an exam after weeks of hard work. Navitas English believe it is in the long-term interests of the client to be direct in our advice.
- **other students**, whose learning may be negatively affected by classmates with an inappropriate level of English. Navitas English take our professional responsibilities to **every student** extremely seriously.
- **Navitas English**, whose long-term reputation depends on consistently positive course outcomes and high levels of student satisfaction. This may involve making unpopular decisions about entry to courses in the short term.
- **Agent partners**. An association with negative course outcomes or lower levels of student satisfaction can work against client referral and positive word-of-mouth Taking a Pre-Course Test gives your clients valuable information about their English level and about which courses are right for them.

Tests can also help your clients make a realistic decision about how long they need to study to reach their objectives.

When your clients do not take a Pre-Course Test?

We always tests new students on their first day at Navitas English.

If this Day One test shows that your client's level is not high enough for their intended course, they will not be able to start that course.

Instead, they will have to:

- take a lower level course (e.g. FCE instead of CAE), or
- improve their English level in a Power English Gold class

This is often disappointing, and difficult for clients to accept, especially if it is not possible to extend their study. It is better if clients are realistic about their English level from the beginning. Taking a Pre-Course Test is an excellent way of promoting realistic expectations.

Navitas English Day One Tests

We always tests new students on their first day at Navitas English, even if they have taken a Pre-Course Test.

Usually Day One and Pre-Course Tests give the same results. However, if the Day One Test shows that your client's level is not high enough for their intended course, they will not be able to start that course. Sometimes clients take a Pre-Course Test at Navitas English in Australia. In this case they do not have to take the Day One Test.

Ambitious, demanding & VIP clients

Navitas English will always take into account the individual circumstances of you and your clients in reaching a decision about acceptance into courses and exams. This often includes allowing borderline students entry into their preferred courses even if they have a moderate to low chance of passing the exam.

We understand that many clients are ready to take courses that are very challenging. They want to work hard and improve their English quickly, or take a specific exam. Sometimes lower-level exams are simply not relevant for clients, who want "CAE or nothing", for example.

Sometimes this can lead clients to demand entry to a specific course even when a Pre-Course Test or Day One Test shows that it is not appropriate, i.e. that they do not have a realistic chance of passing or succeeding.

Navitas English has a responsibility to create and maintain a classroom environment where **every student** has the best chance of reaching their objectives. This is not possible when some students have an inappropriate level of English. This would compromise the integrity of Navitas English courses and undermine our commitment to delivering the highest quality in language education for every student.

In consequence, Navitas English reserves the right to make the final decision about entry to courses.

We may occasionally not accept a client onto their original or preferred course. If this happens, we will keep you fully informed, and work with you and your client to find an alternative course which is mutually agreeable.